

# Top tips for working with recruiters

*Recruiters can be fantastic contacts for you during your job search, but there are some things you need to know to get the most out of your working relationship.*

*To help you we asked Dan Jones from Teamfinder to share his insights on the best way to work with a recruiter.*

## Know what your career goals are.

As recruiters, we talk to candidates day in and day out, so it is crucial that you know what your career goals are. Do you have an ideal job, or want to work with a specific company? A candidate who has a career path set out helps a recruiter to be more targeted and supportive of the candidate.

## Help us find you.

We get it; you don't want to be contacted! But if you are in the market for a new role, make it easy for us to get in contact with you via email or phone, and when we do reach you, please return our calls and emails!

## Be open to feedback, whatever it might be.

Recruiters see lots of resumes, so we know what is good and what is not so good on them, we also sit in and interview candidates all the time. When we give you feedback, don't take it personally; understand that we are trying to help you improve how you present yourself in front of the client.



## **Follow through with commitments - if we book you in to meet with a client, please turn up, it looks bad on us if you don't.**

If we organise for you to meet a client, please do so, and don't be late, as it makes us look bad and can ruin our relationships with our clients. If for any reason you can't make it, we would rather know, and we can advise our client. It's far better than them not being informed.

## **Let us handle any salary negotiations for you.**

When it comes to salary, let us help you. Teamfinder will always be upfront on salary and ensure that it matches what you are looking for, never be afraid to ask what a role is paying and ensure that you are comfortable with what is on offer.

When it comes to salary negotiations leave it with us, we do this all the time and working to ensure all parties walk away happy.

*Dan Jones is a recruitment expert and the Founder of [Teamfinder](#), a recruitment agency bringing fresh thinking and energy to how businesses fuel their growth through their teams. With extensive experience in operational recruitment and a strong belief in people over process, Dan helps employers find and prepare the right candidates and build meaningful workplace relationships with them to create strong employment brands.*